

UNISYS

Overview

Unisys is a global IT company based in Blue Bell, Pennsylvania, and it provides IT services, software and technology. Its offerings include digital workplace services, cloud and infrastructure services, and software operating environments for high-intensity enterprise computing. The Unisys Security Solutions portfolio includes managed security services, security consulting services, the Unisys Incident Response Ecosystem subscription service and TrustCheck™, underpinned by its zero-trust security approach.

Strengths

Security implementation and support services: As a security integrator, Unisys implements a variety of partner technologies. This is part of its value proposition of providing a one-stop shop for requirements ranging from consulting and remediation to management. The ability to integrate a variety of vendor solutions to address client needs is critical for providing a holistic solution and close any gaps determined through risk analysis.

Driving implementations through strategic consulting: This involves understanding client business drivers, regulatory environments and risk appetite in order to drive holistic solutions for these requirements. The result is technology deployment that is aligned to business needs as opposed to tools. This ensures optimized deployments and maximum returns on investment.

Addressing specific gaps using analysis: Unisys has a strong focus on providing an ecosystem of solutions to address specific threats. This involves an understanding of how clients are mostly targeted and then creating a security architecture to address this. The deployment services then involve working with technology partners to address any control gaps. Unisys TrustCheck™ platform provides KPI-based continuous gap analysis by using a method that ensures consistency of reporting and corporate consolidation of results.

Caution

Though Unisys has the capability to offer partner technical services, the company should still grow its client base which is currently comprised of small and mid-sized enterprises.



2021 ISG Provider Lens™ Leader

With its technical competence, proprietary solutions and strong background in strategy, Unisys has established its leadership in the U.S.